

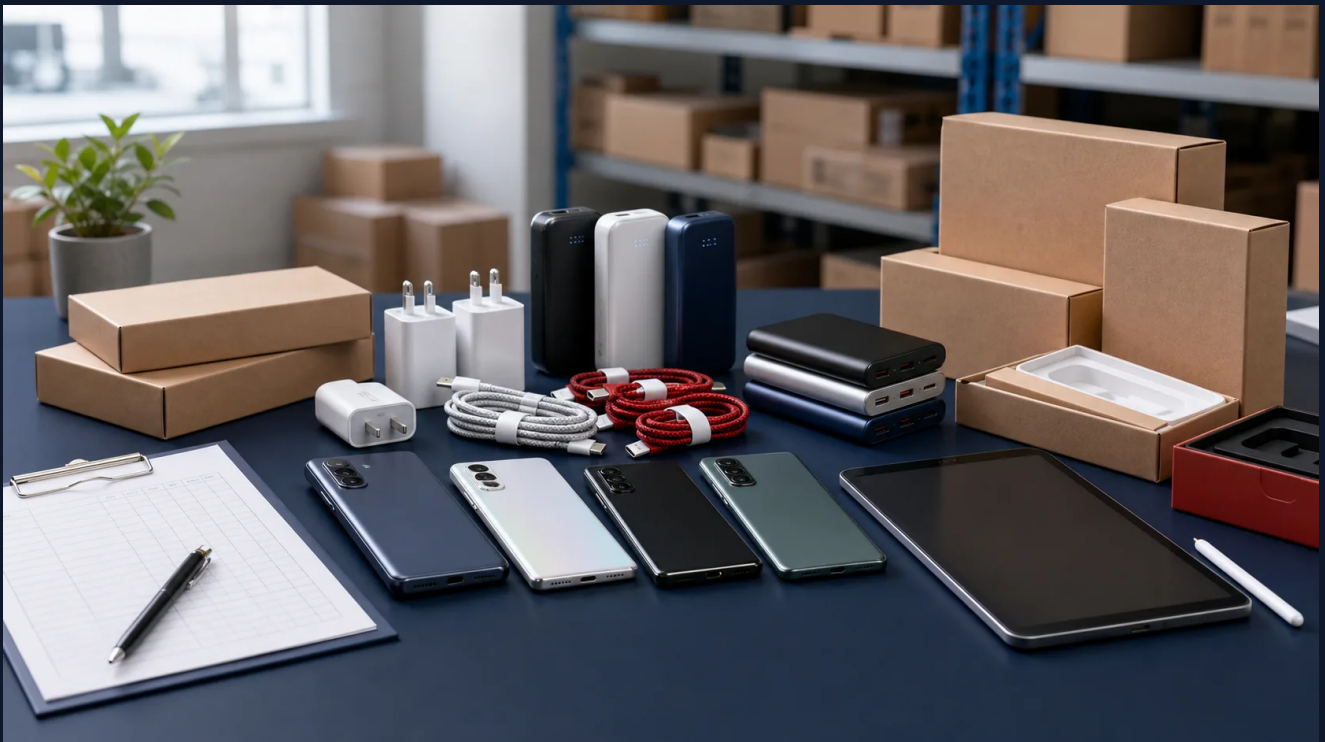
NEXUSSUPPLY / WHOLESALE PROCUREMENT

How to Wholesale Mobile Phones, Tablets and Accessories from China: A Complete B2B Buyer's Guide

A practical guide for wholesalers, mobile retailers and regional distributors sourcing new Android phones, tablets, branded accessories and used iPhones from China.

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<https://nexussupplytech.com/blog/how-to-wholesale-mobile-phones-and-accessories-from-china>



Use this guide to define the right products, normalize supplier quotes, plan a mixed-SKU test order and submit a decision-ready RFQ.

Quick-start order brief

Before asking for a price, write down the target market, buyer channel, product role, exact version, inspection standard, handoff method and complete cost assumptions.

Commercial starting point	Current NexusSupply policy
New Android phones and tablets	10 units total; no per-SKU minimum inside the device mix
Used iPhones	10 units total, subject to the available batch
Accessories	20 units per SKU
Order value	More than US\$2,000
Handoff	Mainland China / Hong Kong address, or buyer-arranged UPS/DHL pickup

Ready to request a quote? [Submit the NexusSupply wholesale RFQ.](#)

Seven rules for a lower-risk first order

- Start with the sales channel and target retail price, not the supplier catalog.
- Confirm the exact model code, regional version, RAM, storage, color and packaging.
- Use separate RFQ and inspection standards for new devices, used iPhones and accessories.
- Normalize supplier quotations before comparing unit prices.
- Write the inspection evidence, substitution policy and delivery responsibility into the order.
- Use a mixed-SKU order to test deliberate shelf roles rather than unrelated products.
- Track sell-through, gross profit, returns and customer questions to design the reorder.

Five-step buying flow

1. Define	Target customer, retail price band and shelf role
2. Specify	Exact model/version, condition, packaging and substitutes
3. Compare	Normalize quote scope, validity, evidence and exclusions
4. Confirm	Inspection, documents, handoff point and complete cost
5. Learn	Track sell-through, margin, returns and reorder quantity

How to Wholesale Mobile Phones, Tablets and Accessories from China: A Complete B2B Buyer's Guide

Buying mobile phones and accessories from China is not only a search for a lower unit price.

A successful wholesale order must match the products to your local retail channel, define the exact model and version, control quality expectations, calculate the complete delivery cost and establish where the supplier's responsibility ends.

The buying process becomes especially important when one order contains several categories:

- New Android smartphones
- Tablets
- Chargers and charging cables
- Power banks
- Audio products
- Docking stations
- Used iPhones

Each category follows a different buying logic. A sealed HONOR or Xiaomi smartphone cannot be evaluated in the same way as a used iPhone, while an Anker power bank has different version, packaging and transport requirements from a tablet.

This guide explains how B2B buyers can prepare a clearer request, compare supplier quotations and structure a lower-risk first wholesale order from China.

[Download the printable B2B buyer's guide \(PDF\)](#)

Buyer Fit

This guide is designed for:

- Mobile phone wholesalers
- Independent phone shops
- Consumer electronics retailers
- Regional distributors
- Ecommerce resellers
- Facebook, Instagram and WhatsApp sellers
- Used-phone dealers
- Repair shops adding retail inventory
- First-time importers
- Buyers using a freight forwarder in mainland China or Hong Kong

It is especially useful for buyers who want to test several products without committing their entire budget to one model.

Key Takeaways

- Start with your sales channel and target retail price, not with a supplier catalog.
- New phones, used iPhones and accessories require different RFQ fields and inspection standards.
- The exact model code, regional version, storage, RAM, color and packaging must be confirmed before prices can be compared.
- A mixed-SKU order can reduce inventory concentration and test several price points at the same time.

- The lowest unit price is not necessarily the lowest total buying cost.
- Delivery responsibility, documents, inspection evidence and substitution rules should be agreed before payment.
- The first order should be designed as a controlled market test that can produce a clearer second order.

1. Is Buying Directly from China Right for Your Business?

China sourcing is most useful when your business needs broader product selection, flexible model combinations or access to multiple brands and accessory categories through one buying process.

It may fit your business when you:

- Regularly replenish smartphones or consumer electronics
- Need several brands or models in one order
- Want to test new products in relatively small quantities
- Sell phones together with chargers, cables, power banks or audio products
- Have a freight forwarder or receiving warehouse in China or Hong Kong
- Can manage destination-country customs clearance and import requirements
- Want to build a repeatable sourcing and replenishment process

Direct sourcing may be less suitable when:

- You only need one or two units
- You require immediate local delivery
- You do not have a freight or customs arrangement
- The savings on a small order would be consumed by transport and import costs
- You need a local consumer warranty administered by a domestic distributor
- You have not confirmed whether the product version works in your market

A buyer should compare direct China sourcing with buying from a local wholesaler or a regional hub. The correct decision depends on total cost, order size, product availability, delivery time, warranty expectations and inventory turnover - not only the supplier's unit price.

2. What Products Can Be Sourced?

A mobile electronics order can combine several product families, but every family should have a clear purpose in your retail assortment.

Product category	Typical buying purpose	Main points to confirm
New Android phones	Entry-level, mid-range and premium retail inventory	Model code, regional version, RAM, storage, color, network compatibility and packaging
Tablets	Retail, education, entertainment or business buyers	Wi-Fi or cellular version, storage, screen size, keyboard or stylus support and accessories
Used iPhones	Premium resale at a lower buying cost	Model, storage, cosmetic grade, battery target, lock status, repair condition and QC scope
Chargers	Add-on sales and replacement demand	Wattage, port configuration, plug type, voltage, packaging and market version
Charging cables	High-turnover accessory replenishment	Connector type, length, power rating, data capability and packaging
Power banks	Travel, mobile work and emergency charging	Capacity, maximum output, built-in cables, wireless charging and transport documentation

Product category	Typical buying purpose	Main points to confirm
Audio products	Retail bundles and standalone accessory sales	Connection type, language, packaging, battery status and model version
Hubs and docking stations	Laptop, tablet and business-user channels	Port configuration, display support, charging output and operating-system compatibility

NexusSupply currently positions its wholesale route around new Android phones and tablets, used iPhones, phone accessories and mixed-SKU replenishment for B2B buyers. Its published brand routes include Anker, HONOR, Huawei, Xiaomi and ZTE.



Phones, tablets and accessories arranged as a store-ready wholesale bundle

New Android Phones and Tablets

New Android products are normally purchased by:

- Exact model
- Regional or market version
- RAM and storage configuration
- Color
- Quantity
- Packaging condition
- Target country
- Required delivery method

For example, “HONOR phone, 50 units” is not a complete buying request.

A useful request would look more like:

HONOR X-series smartphones, 50 units total, mixed models allowed, minimum 8GB RAM, 256GB preferred, black and green colors, global or export-market version with Google services, intended for retail sale in Oman.

The second request gives the supplier enough information to recommend available models or suitable substitutes.

Branded Mobile Accessories

Accessories can include:

- Anker chargers
- USB-C chargers
- Power banks
- Charging cables
- Wireless chargers
- Earphones and headphones
- USB-C hubs
- Docking stations
- Wearable products

An accessory RFQ should identify the exact retail use case. A phone shop serving price-sensitive customers needs a different assortment from a premium electronics store selling laptop charging and workstation accessories.

For Anker products, buyers should specify the model or product family, charging wattage, plug type, target market, quantity and packaging requirements. Current models and live wholesale prices should be confirmed during the quotation rather than assumed from a static product page.

Used iPhones

Used iPhones must be treated as batch-based products rather than standardized new inventory.

Two batches carrying the same model name may differ in:

- Cosmetic condition
- Battery health
- Screen condition
- Repair history
- Storage mix
- Color mix
- Regional origin
- Carrier status
- Activation status
- Included accessories

A used iPhone quotation is not meaningful until these conditions are written into the request.

Apple advises buyers not to purchase a pre-owned iPhone when Activation Lock remains enabled, because the device may not be available for activation by its next owner.

For this reason, used iPhones should have a separate inspection and acceptance standard from new Android phones.

3. New Products and Used Products Require Different Buying Standards

A common sourcing mistake is applying one checklist to every device.

The following comparison shows why the buying process should be separated.

Buying factor	New phones and tablets	Used iPhones
Condition	New, unused and factory-sealed	Defined cosmetic and functional condition
Pricing basis	Exact model and version	Current batch, condition and battery profile

Buying factor	New phones and tablets	Used iPhones
Main identity check	Model code, serial number, packaging and regional version	IMEI, serial number, activation status and batch records
Battery requirement	New-product specification	Minimum battery-health target or replacement policy
Screen requirement	Factory product condition	Original, replaced or otherwise defined condition
Packaging	Original retail packaging or agreed configuration	Individual protection, neutral box or agreed packaging
Inspection focus	Quantity, model, packaging and sampled function checks	Cosmetic grading, battery, locks, repair status and functions
Warranty assumption	Must be confirmed by product and market	Must be expressly defined with the supplier
Availability	Current supplier allocation	Current used-device batch

New products depend on specification accuracy.

Used products depend on specification accuracy **plus condition accuracy**.

A supplier should never be asked to quote “Grade A used iPhones” without a written explanation of what Grade A means for that order.

4. Start with Your Customer and Retail Price

Before requesting models, define who will buy the products after they arrive.

A practical phone assortment normally contains several shelf roles.

Entry-Level Products

These products are used for:

- Price-sensitive buyers
- First-time smartphone users
- Backup-phone customers
- Students
- Worker channels
- High-turnover retail counters

Entry-level models usually deserve more units when the local channel is driven by volume.

Mid-Range Products

These often become the core of the inventory because they can balance:

- Recognized brand
- Modern design
- Storage capacity
- Camera features
- Battery life
- Affordable retail price

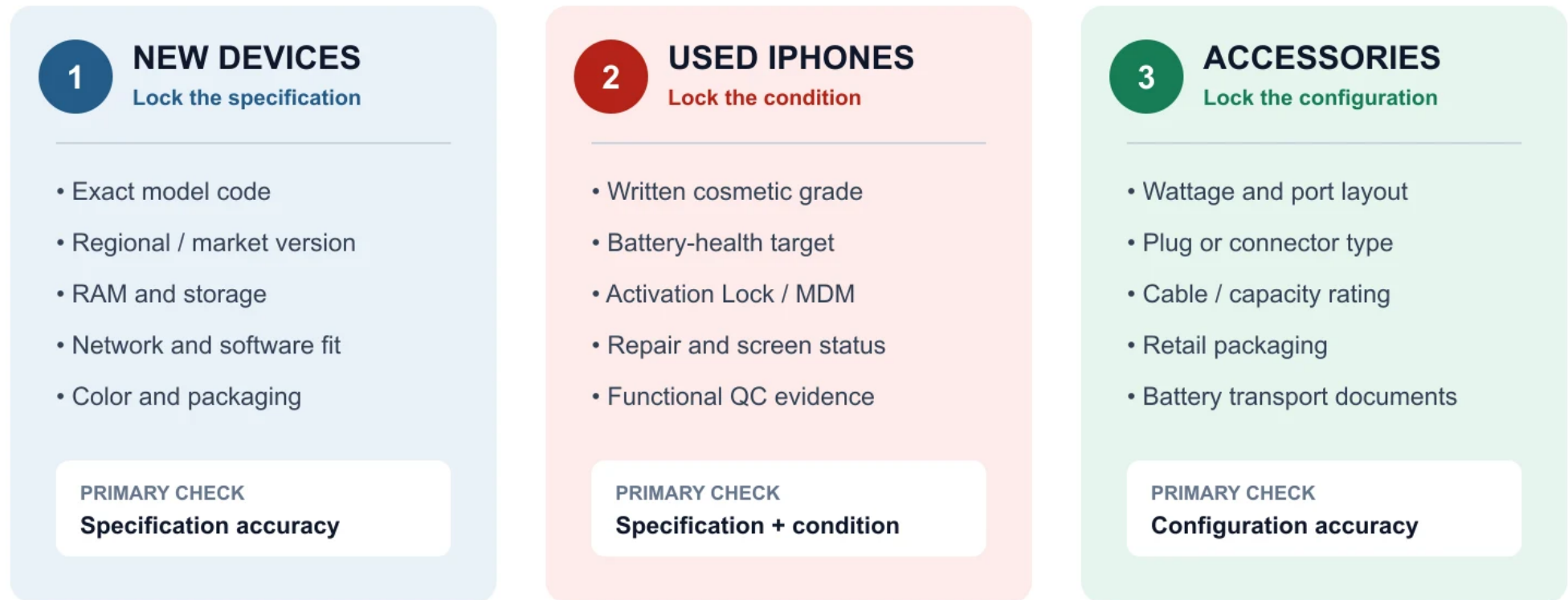
A first order will usually allocate more budget to the mid-range tier than to premium experimental products.

Premium Products

Premium smartphones, foldables and high-capacity models can provide:

- Higher absolute gross profit per unit

Three product families, three buying standards



Compare like with like before comparing price.

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- Stronger shop presentation
- Upgrade options for existing customers
- Content opportunities for social sellers

They also use more working capital and may turn more slowly. Initial quantities should therefore remain controlled unless the buyer already has confirmed demand.

Accessories

Accessories should not be selected only because they are available.

Every accessory should support one of the following commercial roles:

- Attach sale with a phone
- Replacement demand
- Travel and mobile-work use
- Premium upgrade
- High-frequency repeat purchase
- Retail bundle component

For example, a phone shop selling USB-C Android devices might combine:

- 20W-45W chargers
- USB-C to USB-C cables
- Compact power banks
- Wireless or Bluetooth audio
- Protective accessories where available

A shop serving business travelers may instead emphasize:

- 65W-100W chargers
- High-capacity power banks
- Multi-port charging stations
- USB-C hubs
- Docking stations

5. How to Prepare a Branded Phone or Tablet RFQ

The RFQ determines the quality of the quotation.

A broad request produces assumptions. A structured request produces a buying decision.

Required Product Fields

For each phone or tablet line, provide:

- Brand
- Exact model name
- Model code, when known
- Product condition
- Regional or market version
- RAM
- Storage
- Color
- Quantity
- Acceptable substitute
- Target country

- Target buying price, when appropriate
- Required date
- Packaging requirements
- Delivery method

Example Phone RFQ Line

Field	Requirement
Brand	Xiaomi
Product	REDMI smartphone
Price position	Entry to lower mid-range
RAM	6GB minimum
Storage	128GB or 256GB
Quantity	30 units
Colors	Black preferred; blue acceptable
Version	Export-market version suitable for Saudi Arabia
Condition	New and factory-sealed
Substitute	Same price band and storage, subject to approval

Example Tablet RFQ Line

Field	Requirement
Brand	HONOR or Xiaomi
Screen	Approximately 10-12 inches
Connectivity	Wi-Fi; cellular alternative quoted separately
RAM	6GB minimum
Storage	128GB minimum
Quantity	20 units
Use case	Consumer retail and student use
Accessories	Cases and chargers quoted separately
Market	Kuwait
Substitute	Similar screen and memory configuration

A good supplier can recommend models when the buyer provides the commercial role, price band and minimum specification - even when the buyer does not yet know the exact model.

6. How to Prepare an Accessory RFQ

Accessory quotations often fail because buyers request only a category.

“Anker chargers” may refer to many different products with different outputs, ports, plugs and retail price positions.

Charger RFQ Fields

- Brand
- Exact model or wattage range
- Number of ports
- USB-C and USB-A configuration
- Plug type
- Input voltage

- Packaging language
- Quantity
- Target market
- Required certification documents, where applicable

Cable RFQ Fields

- Connector combination
- Cable length
- Maximum charging power
- Data-transfer requirement
- Braided or standard cable
- Color
- Retail packaging
- Quantity

Power Bank RFQ Fields

- Capacity
- Maximum output
- Port configuration
- Built-in cable requirement
- Wireless charging requirement
- Display requirement
- Product dimensions
- Packaging
- Battery documentation
- Quantity

Phones, tablets and power banks contain lithium batteries, and acceptance for air transport depends on the product configuration, packaging, documentation, route and carrier. Buyers should confirm current requirements directly with their freight provider before arranging pickup.

7. How to Prepare a Used iPhone RFQ

A used iPhone RFQ requires more detail than a new-device request.

At minimum, include:

- Model generation
- Standard, Plus, Pro or Pro Max
- Storage
- Quantity
- Cosmetic grade
- Written acceptable-wear standard
- Minimum battery health
- Screen requirement
- Battery replacement acceptance
- Face ID requirement
- Camera and audio checks
- IMEI requirement
- Carrier-unlocked requirement
- Activation Lock requirement

- MDM status
- Packaging
- Target market
- Inspection evidence

Example Used iPhone RFQ

Used iPhone 13 and iPhone 13 Pro, 128GB and 256GB, 50 units total. Premium retail grade with clean screens and limited frame wear. Minimum battery health 85%. Face ID, cameras, charging, speakers, microphones, Wi-Fi and Bluetooth must function normally. Units must be carrier-unlocked, free from Activation Lock and suitable for activation in South Africa. Please quote the available model, storage and color mix against the current batch.

This is far more useful than:

Please send your used iPhone price list.

Used iPhone availability should be confirmed by batch because model, storage, condition, battery health and color combinations change. NexusSupply therefore requests that buyers define the intended stock profile before a final quotation is prepared.

8. MOQ and Mixed-SKU Orders

MOQ should be considered at two levels:

- 1 Total order requirement
- 2 Requirement for each product line

At the time of publication, NexusSupply's standard starting points are:

- New Android phones and tablets: 10 units total, with no per-SKU minimum inside the device mix
- Used iPhones: 10 units total, subject to the available batch
- Accessories, including Anker products: 20 units per SKU
- Multiple categories may be combined in one order
- Total order value must exceed US\$2,000

This structure allows a buyer to test several products without purchasing ten units of every phone model.

For example, a 10-unit device order could theoretically include:

- 3 entry-level Android phones
- 3 mid-range Android phones
- 2 premium Android phones
- 2 tablets

Accessory lines can then be added in quantities of at least 20 units per SKU.

Final availability, quantities and prices must still be confirmed in the quotation.

B2B SOURCING • REQUEST FOR QUOTATION

A decision-ready RFQ in six steps



THE APPROVAL RULE

Write required, preferred and acceptable-substitute conditions separately.

No model, color, storage or accessory substitution without the agreed approval process.

One written scope. Fewer assumptions. A quote you can actually compare.

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A wholesale buyer reviewing mixed phone and accessory inventory for a regional retail channel

Why Mixed-SKU Buying Can Reduce Risk

A mixed order helps the buyer test:

- Several retail price bands
- More than one brand
- Different storage capacities
- Phone and tablet demand
- Charger attachment rates
- Power-bank demand
- Premium and budget customer segments

The objective is not to collect as many SKUs as possible.

The objective is to assign every SKU a clear role.

An order containing ten unrelated experimental products may be harder to manage than an order containing four carefully selected products with clear shelf positions.

9. Confirm the Exact Model, Version, Capacity and Color

A phone's commercial name is not always enough to identify the product being quoted.

Before accepting a quotation, confirm:

- Full product name
- Model number or model code
- Regional version

- RAM
- Storage
- Color
- SIM configuration
- Network bands
- eSIM support, when required
- NFC support, when required
- Google services
- Supported languages
- Charger inclusion
- Plug type
- Packaging language

Regional Version

The same product family may have versions intended for different markets.

Possible differences can include:

- Network bands
- SIM configuration
- eSIM
- NFC
- Preinstalled software
- Google services
- Language options
- Charger plug
- Packaging
- Warranty coverage

The buyer should give the destination country and, where necessary, the intended mobile operators. The exact model code should then be checked against the required network and software conditions.

Do not assume that a product described as “global” automatically meets every local requirement.

RAM and Storage

Storage differences can materially change both the cost and the retail position.

The quotation should not compare:

- 4GB/128GB with 8GB/256GB
- Standard model with Pro model
- Wi-Fi tablet with cellular tablet
- 128GB used iPhone with 256GB used iPhone

A price difference is only meaningful when both suppliers are quoting the same product configuration.

Color

Color affects availability and sometimes price.

Mark each color requirement as:

- Required
- Preferred
- Acceptable substitute

- Unrestricted

A flexible color policy can help complete a mixed order, while a locked color requirement may shorten the quotation's practical validity.

10. How to Verify Product Authenticity and Supplier Reliability

Authenticity cannot be established from a low price, a product photo or one serial number alone.

Use several layers of verification.

Verify the Supplier

Request and check:

- Legal company name
- Business registration information
- Registered address
- Bank beneficiary name
- Company website and business email
- Quotation and proforma invoice details
- Warehouse or packing evidence
- Previous commercial references where appropriate

The receiving bank account should be reviewed against the contracting entity. Any unexplained change in beneficiary information should be investigated before payment.

Verify the Product Definition

Confirm:

- Exact model
- Model code
- Version
- Packaging
- Serial or IMEI recording method
- Included accessories
- Carton labeling
- Inspection scope

A serial-number check may support verification, but it should not replace inspection of the product, packaging, documentation and commercial source.

Verify the Batch

Depending on order size and product type, request:

- Current product photos
- Batch photos
- Sampled inspection videos
- Packaging photos
- Outer-carton labels
- Quantity records
- Serial or IMEI list
- Battery records for used devices
- Carton dimensions and weight
- Pre-dispatch inspection report

Evidence should be agreed before payment, not requested for the first time after the goods have been packed.

Branded Accessories

For branded accessories such as Anker products, confirm:

- Full model name
- Product SKU
- Plug type
- Packaging version
- Barcode and label information
- Market language
- Certification-document availability
- Warranty assumptions
- Current batch and stock availability

Avoid relying on a photograph of a similar model. The quotation should identify the actual model being supplied.

11. How to Compare Two Wholesale Quotations

Two prices should only be compared after the underlying offers have been normalized.

Use a comparison table like this:

Comparison field	Supplier A	Supplier B
Brand and model		
Model code		
Regional version		
RAM and storage		
Color		
Condition		
Quantity		
Unit price		
Price validity		
Packaging		
Inspection evidence		
Included documents		
Local delivery charge		
Handoff location		
Payment terms		
Lead time		
Substitution policy		
Shortage or exception handling		

Compare What Is Excluded

The apparent lower price may exclude:

- Local delivery
- Packing
- Inspection

- Labeling
- Carton preparation
- Documentation
- Payment fees
- Freight-forwarder handling
- Insurance
- Export formalities
- Import duty
- Destination taxes

A unit price is only one component of the buying cost.

Check Price Validity

Mobile-device availability and pricing can change quickly.

Every quotation should have:

- Issue date
- Expiry date
- Stock reservation terms
- Payment deadline
- Lead-time assumption

Do not compare a current quotation with an expired quotation as though they represent the same market condition.

Check Substitution Rules

For each line, define what happens if the requested product becomes unavailable.

Possible substitutes include:

- Same model in another color
- Same model with higher storage
- Related model in the same price band
- Alternative charger wattage
- Alternative cable length
- Alternative product from the same brand

No substitution should be made without the agreed approval process.

12. Plan the Complete Delivery Cost

The supplier's unit price is not the final inventory cost.

A practical cost calculation should include:

Estimated inventory cost = product cost + China-side delivery or handling + international freight + insurance + customs clearance + duty and tax + payment cost + local delivery + inspection or rework allowance

Some costs may not apply to every order, but every category should be considered.

NexusSupply's Current Handoff Options

NexusSupply currently supports:

- Delivery to a buyer-nominated address in mainland China
- Delivery to a buyer-nominated address in Hong Kong

- Buyer-arranged UPS or DHL collection from the warehouse

After the agreed handoff, the buyer arranges onward transport, insurance, import clearance, duties, taxes and final-market delivery. NexusSupply does not currently provide FOB, DDP or onward export services.

Delivery to a Freight Forwarder

Provide:

- Receiving company
- Contact name
- Phone number
- Complete address
- Receiving hours
- Warehouse code
- Shipping mark
- Appointment requirements
- Required carton labels

Confirm whether the freight forwarder accepts:

- Mobile phones
- Tablets
- Used electronic devices
- Power banks
- Lithium-battery products

UPS or DHL Pickup

Before booking collection, confirm:

- Final carton count
- Carton dimensions
- Gross weight
- Product description
- Battery configuration
- Required waybill and labels
- Collection window
- Warehouse contact
- Carrier acceptance

Do not book the courier using estimated carton data when final packing has not been completed.

13. Documents to Confirm Before Payment

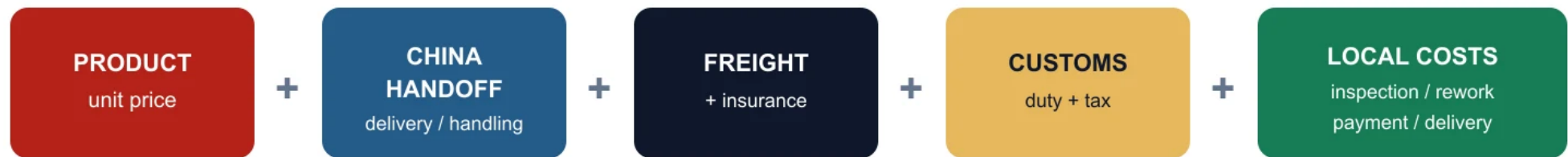
The exact document set depends on the products, destination and delivery arrangement.

Common commercial documents include:

- Formal quotation
- Proforma invoice
- Product list
- Packing assumptions
- Commercial invoice
- Packing list
- Carton data

Complete inventory cost and responsibility boundary

ESTIMATED INVENTORY COST



WHO CONTROLS WHAT?

NEXUSSUPPLY HANDOFF

- Mainland China address
- Hong Kong address
- Buyer-arranged UPS / DHL pickup

BUYER-MANAGED AFTER HANDOFF

- Onward freight and insurance
- Import clearance, duty and tax
- Final-market delivery

Unit price is the start, not the complete inventory cost.

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- Serial-number or IMEI list where agreed
- Inspection report
- Inspection photos or video
- Battery or transport documents where applicable
- Certification documents where available and required

The Proforma Invoice Should State

- Supplier legal name
- Buyer legal name
- Product descriptions
- Model and version
- Quantity
- Unit price
- Total price
- Currency
- Payment terms
- Delivery or handoff point
- Lead time
- Price validity
- Packaging
- Inspection requirements
- Substitution rules
- Bank beneficiary information

Do not send payment based only on a WhatsApp price message.

The final product definition and commercial terms should appear in a formal order document.

14. How to Design the First Test Order

The first order should answer practical questions:

- Which price band sells fastest?
- Which brand receives the most interest?
- Which storage option works?
- Do customers prefer entry-level or mid-range models?
- How many customers buy a charger with a phone?
- Do power banks turn fast enough to reorder?
- Which products generate the most returns?
- How long does each SKU remain in inventory?
- How reliable is the supplier's communication and packing process?

Test Breadth Without Creating Chaos

A useful first order may contain:

- Two or three phone price tiers
- One tablet line
- Two or three accessory lines
- Small quantities of premium products
- Larger quantities of predictable replenishment products

Avoid:

- Too many colors
- Too many nearly identical storage versions
- Large quantities of an untested premium model
- Accessories with no relationship to your customer base
- Used iPhones without a written grade standard
- Products with unconfirmed network or market compatibility

Record the Result

For each SKU, track:

- Quantity received
- Quantity sold
- Average selling price
- Gross profit
- Days to sell
- Customer questions
- Return or defect rate
- Reason for slow sales
- Recommended reorder quantity

The purpose of a trial order is to make the next order more accurate.

15. Example Mixed-SKU Test Order

The following example is illustrative. Actual models, availability and prices must be confirmed in a current quotation.

Buyer Profile

- Independent mobile retailer
- Target market: Gulf country
- Main customers: entry-level and mid-range Android buyers
- Secondary customers: iPhone users purchasing accessories
- Objective: test three device price bands and an accessory attachment strategy

Device Mix

Shelf role	Product direction	Quantity
Entry-level Android	HONOR, REDMI or ZTE model	4
Mid-range Android	HONOR or Xiaomi model	3
Premium Android	Xiaomi or HONOR flagship line	1
Consumer tablets	HONOR or Xiaomi Wi-Fi tablets	2
Total devices		10

Accessory Mix

Product	Quantity
Anker or branded USB-C chargers	20
USB-C charging cables	20
Compact power banks	20

What This Order Tests

- Entry-level phone turnover
- Mid-range demand
- Premium-product interest
- Tablet demand
- Charger attachment rate
- Cable replacement demand
- Power-bank retail acceptance

It also avoids placing the full budget into one phone model.

16. Copyable B2B RFQ Template

Use the following template when requesting a wholesale quotation.

Company Information

Company name:

Contact person:

Email:

WhatsApp:

Country or target market:

Buyer type: Wholesaler / Retailer / Distributor / Ecommerce seller / Repair shop / Other

New Phones and Tablets

Brand	Exact model or product range	Version	RAM/Storage	Color	Quantity	Acceptable substitute

Required network or operators:

Google services required: Yes / No

SIM requirement:

NFC or eSIM requirement:

Packaging requirement:

Charger and plug requirement:

Used iPhones

Model	Storage	Grade	Battery target	Quantity	Color preference

Carrier-unlocked required: Yes / No

Activation Lock-free required: Yes

MDM-free required: Yes

Screen requirement:

Battery replacement accepted: Yes / No / Subject to approval

Functional checks required:

Inspection evidence required:

Accessories

Brand	Model or specification	Plug/connector	Packaging	Quantity

Required charging wattage:

Power-bank capacity:

Required certification or transport documents:

Packaging language:

Commercial Requirements

Target budget:

Target buying price, if applicable:

Required date:

Preferred payment method:

Price-validity requirement:

Inspection requirement:

Carton-label requirement:

Delivery Method

Select one:

- Buyer-nominated mainland China address
- Buyer-nominated Hong Kong address
- Buyer-arranged UPS pickup
- Buyer-arranged DHL pickup

Receiving address or courier instructions:

Freight-forwarder contact:

Required documents:

Additional notes:

17. Frequently Asked Questions

Can a buyer combine phones, tablets and accessories in one order?

Yes. NexusSupply accepts mixed-SKU requests containing new Android phones, tablets, used iPhones and accessories, subject to the applicable MOQ and total-order requirement.

What is the minimum order for phones?

New Android phones, tablets and used iPhones currently start at 10 units total, with no per-SKU minimum inside the device mix. Final availability must be confirmed during quotation.

What is the MOQ for Anker and other accessories?

Accessories currently start at 20 units per SKU. Different accessory SKUs may be combined with phones or tablets in one order.

Is there a minimum order value?

Yes. The current published minimum total order value is more than US\$2,000.

Are wholesale prices published online?

Static pages can show product routes and available categories, but final prices should be based on current stock, exact version, quantity and delivery assumptions.

Can NexusSupply ship directly to my country?

NexusSupply's current scope is delivery to a nominated mainland China or Hong Kong address, or buyer-arranged UPS/DHL pickup. The buyer manages onward international transport and import clearance after the agreed handoff.

How should I verify that a phone works in my country?

Provide the destination country, intended operator, exact model code and required network features. Confirm network bands, SIM configuration, regional version, software services and plug type before payment.

Can I request a mix of colors and storage capacities?

Yes, subject to current stock. Mark which variants are required and which may be substituted.

Why does a used iPhone need a batch-specific quotation?

Condition, battery health, storage, color and model availability vary between batches. The quotation should therefore be based on the actual stock profile under review rather than a permanent price list.

How quickly can I receive a quotation?

NexusSupply states that clear RFQs are normally reviewed within one business day, with model fit, MOQ, pricing assumptions, lead time and follow-up questions.

Build the Order Before Asking for the Price

The most effective China sourcing process begins before the supplier sends a quotation.

First define:

- Who will buy the product
- Which retail price band it must occupy
- Which specifications are mandatory
- Which substitutes are acceptable
- How the goods will be inspected
- Where the supplier's responsibility ends
- How the products will reach the destination market
- What the first order needs to prove

Then convert those decisions into one structured RFQ.

A clear RFQ makes it easier to compare offers, reduce version mistakes, control used-device quality and build a mixed order around products that have a defined role in your market.

Request a Current Wholesale Quote

Send NexusSupply:

- Your company and target market
- Required brands or product categories
- Models and quantities

- Version, storage and color requirements
- Used iPhone grade and battery requirements, where applicable
- Accessory specifications
- Preferred delivery method
- Target budget or buying price

NexusSupply will review the request against current availability and confirm the applicable MOQ, pricing assumptions, lead time and next steps.

[Request a Wholesale Quote](#)

[View New Android Phone Wholesale](#)

[View Used iPhone Wholesale](#)

[View Phone Accessories Wholesale](#)

[View Anker Wholesale Products](#)

[View HONOR Wholesale Products](#)

[View Xiaomi Wholesale Products](#)

RFQ Fields

- Company name, buyer type and target market
- New phone and tablet models, versions, storage, colors and quantities
- Used iPhone model, grade, battery target, lock status and inspection standard
- Accessory model or specification, plug type, packaging and quantity
- Target budget, required date and acceptable substitutions
- Mainland China or Hong Kong delivery address, or buyer-arranged UPS/DHL pickup instructions